

BUD

TO



BOSS

Communication Tips for Dominant Individuals

COMMUNICATION TIPS FOR DOMINANT INDIVIDUALS

by Guy Harris

Your quick pace and task focus can serve you well in problem solving and decision making situations. You probably have a powerful and dynamic communication style that projects confidence and decisiveness.

This style can serve you well as a leader, and it can carry some potential challenges.

When you work with other people who have dominant traits, you may not have to do much adjusting at all. When you work with people who have less dominant traits, you might need to make some adjustments.

In order to maximize your strengths in a way that does not push them to an extreme so that they become a barrier to effective communication, you can . . .

Focus on . . .

- Slowing down
- Listening
- Providing more details about how you reached your conclusions
- Giving people time to finish their thoughts
- Noticing and respecting the feelings that other people express

And, beware of your tendency to . . .

- Draw quick conclusions from what people say
- Interrupt others
- Press a point
- Jump to action before collecting sufficient detail
- Speak in bullet points

ABOUT BUD TO BOSS

Bud to Boss provides new leaders and organizations looking to develop new leaders with insight, resources and powerful learning opportunities designed to specifically address the challenges of successfully transitioning from peer to leader.

To speak with someone about how we can help you or your organization, send a note to **info@BudtoBoss.com** or call the number on this page.

You can learn more about us at:

BudtoBoss.com

Our products and services include:

- Books & Learning Resources, including the best-selling book *From Bud to Boss*
- Classroom & Virtual Workshops
- The Bud to Boss Toolkit eLearning Course
- A Variety of Enterprise Solutions including Onsite Training and Certification



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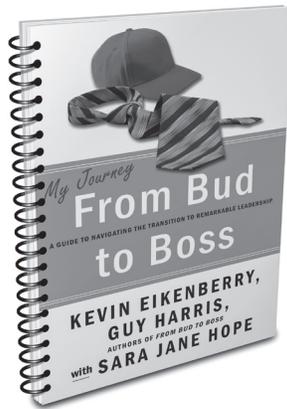
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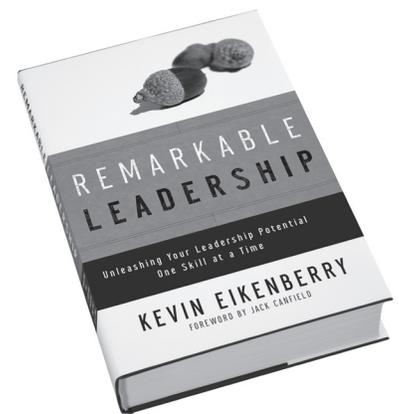


My Journey From Bud to Boss

A companion volume to the From Bud to Boss book, the Journey is a workbook designed to help you apply the knowledge gained to actual work experiences. It includes activities, questions, and exercises designed to take you beyond the concepts introduced to you during the Workshop or the book. And while this book is completely designed to be written in, all of the templates and tools are available in both PDF and Word document form so that you can use them over and over.

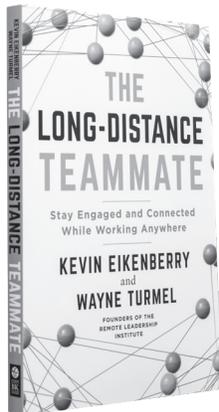
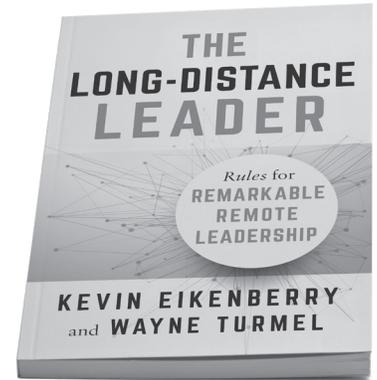
Remarkable Leadership

is a practical handbook written for anyone who wants to hone the skills needed to become a remarkable leader. This book outlines a framework and a mechanism for both learning new things and applying current knowledge in a thoughtful and practical way. It explores real-world concerns such as focus, limited time, incremental improvement, and how we learn.



The Long-Distance Leader

is a practical, candid look at what it takes to lead people, projects and teams in today's dispersed workplace. The book showcases 19 rules for being a remarkable remote leader, and offers practical models, tools, and best practices to tackle the real-world challenges from how we work and communicate virtually.



The Long-Distance Teammate

Written by the founders of the Remote Leadership Institute, this book is the most authoritative single resource for helping remote workers get work done effectively, build relationships that are both productive and satisfying, and maintain a career trajectory when they are not in constant close contact with their leader, coworkers, or the organization in general.

Check out our website for additional leadership resources including our free video training series, blogs, newsletters, podcast and more!

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